

# Welcome Spring

We apologize we had to cancel our February activity day due to the weather. With all of the snow, rain, ice, and cold temperatures, we are definitely ready to welcome in Spring!

Unfortunately, Melissa was not able to get the price down to what she felt was an affordable rate to visit the Lake of the Ozarks, so we will not be planning that trip.

However, we are wondering if any of you want to go on a day trip again to see Mama Mia! The show is being held in the Amana Colonies at Old Creamery Theatre this fall. If you want us to make a group reservation, please let us know.

So far we have 30 people signed up to join us on our trip to Alaska, which is August 18-26 of this year. Reservations are due April 5, so if you would like more information about this trip you can view our brochures online at [pilotgrovesavingsbank.com](http://pilotgrovesavingsbank.com). You can also visit your nearest branch or call Melissa and she would be happy to answer any questions you may have.

Inside this issue you will see information on a trip to Branson. We hope you consider joining us this November for a fun holiday trip to see many shows.

Sincerely,

Melissa & Rachel

***To Make Reservations or  
for More Information Please Contact:***

Melissa Flowers- Pilot Grove Branch  
319-469-3951  
Rachel Kempker- West Point Branch  
319-837-6121



You're Cordially Invited to the  
Heritage Club's Annual

**Spring Dinner  
Tuesday, April 9, 2019**

West Point Legion  
11:30 AM

Our fully-catered menu will include roast  
beef, mashed potatoes and gravy,  
vegetable, roll, dessert and beverage.

Entertainment by The Dog Town Five,  
featuring Kirk Brandenberger and  
special guest Bob Black.

*For Reservations Please Call 319-469-3951*

**Circa' 21 Presents**



**Grumpy Old Men – The Musical  
Wednesday, May 1, 2019**

We are taking reservations now for our day trips.  
Price is \$95\* and includes transportation, dinner,  
dessert and entertainment.

For reservations contact Melissa at 319-469-3951 or  
Rachel at 319-837-6121

**\*Please note \$4 price increase  
for day trips in 2019**

# Travel to Branson with Us!

Now is your opportunity to visit the many shows and sights of Branson, Missouri! Join us Tuesday, November 19th through Thursday, the 21<sup>st</sup>.

Dinner entertainment upon arrival is in the big arena at the Dolly Parton's Stampede Dinner Show. Dinner consists of creamy soup & biscuit, pork loin, roasted chicken, corn on the cob, potato wedge and apple turnover. During the performance you will witness the holiday festivities with the live nativity scene with elaborate costumes, camels and sheep. The cast of performers, along with 32 magnificent horses, will take you on a nostalgic holiday adventure. We will cap our night off with a visit to the new LED lighted drive through display at Branson's Gift of Lights.

Hot breakfast is served both mornings, compliments of the remodeled LaQuinta Inn & Suites. It's not Christmas without seeing the Brett Family Christmas Show! They have one of the most widely powerful and meaningful patriotic tributes to Veterans, including "I'll be home for Christmas," written by Andrea Brett.

After the show we'll visit The Branson Landing, which is a mile-long, open air waterfront setting with over 100 shops and restaurants. If you don't want to shop enjoy a zipline ride across Lake Taneycomo, travel up in a hot air balloon, build a bear or a sports car, or enjoy some bowling.

We are on the wait list to have an early dinner cruise on Showboat Branson Belle, which will make your season merry with their new Christmas show. Christmas music is sprinkled throughout the show with music from the 1960's to today. The rhythm and footwork for the showboat dancers and the four-piece band will get you in the Christmas mood. Dinner this evening is a mixed garden salad with fresh baked roll, Honey Citrus Chicken, Pot Roast in Gravy, steamed green beans, garlic mashed potatoes and Silver Dollar City's Lemon Berry Ice Cream Pie.

After dinner you will have time to stroll the decks and explore the boat.

We will conclude this day with a performance by the Texas Tenors, the most successful music group and third highest selling artist in the history of American's Got Talent. Each tenor has their own distinctive sound but all together they are one dynamic group. They will do half of their songs Christmas and half music they've been known for.

Before we depart on Thursday we will catch one last show. We will see Branson's King of Country, Clay Cooper, as his act brings singing, dancing, and 24 entertainers (including a comedian). This lively, popular show also has some Christmas songs and skits.

Lunch will be on your own before departing Branson. Suggestions are Mel's Hard Luck Diner (home of the singing wait staff), Shoney's lunch buffet, The Rib Crib or Papa Grands Pizza.

**Double Occupancy pricing is \$550 per person; (single occupancy is \$640 per person).** Pricing includes 2 dinners, 2 breakfasts, 2 night's lodging, all listed \*shows, motor coach transportation, and taxes and gratuities on meals and entertainment.

**Contact Melissa Flowers at 319-469-3951 for more information. Reservations and final payment due by Friday, September 6, 2019.**

*\*All show reservations depending on availability.*

## **May Activity Day Tuesday, May 14, 2019**

**Pilot Grove Savings Bank  
Community Room in Donnellson  
9:00-11:30 AM**

Join us as we play BINGO and cards. Awards will be given and a light lunch will be served.

*No Reservations Necessary.*

## *A Life Lost but Not Forgotten*



Many of you had the opportunity to know and perhaps travel through the Heritage Club with Sue Winnike. She retired after 45 years with Pilot Grove Savings Bank in 2015 and has always remained a beloved friend of the bank, its employees and customers. It is with deep sadness that we announce that she passed away peacefully on Thursday, January 17, 2019 at her home in West Point.

Sue's memory will live on in her husband, Robert Winnike Jr., four children, and nine grandchildren. She is also survived by her mother, Anna Mae Bentler of West Point, one sister, two brothers (including Marty and Marylou Bentler of St. Paul), and several nieces, nephews and cousins.

Sue graduated from Marquette Catholic High School in 1970. She was a member of St. Mary's of the Assumption Catholic Church in West Point, where she was a Eucharistic Minister, served on the Parish Council and Fall Festival Committee. Sue was a longtime resident of West Point and served her community on the West Point Community Club and West Point Development Council. She loved her time in the new library with the West Point Library's Book Club. In recent years, Sue and Bob spent several winters in sunny Arizona, making new friends and acquiring a love for hiking and pickleball.

Sue's heart knew no bounds and she loved spending time with her husband traveling the world, and with her children and grandchildren. She was never without a smile and word of hello for everyone in her community. Her open arms and heart will be sorely missed by all who knew her; to know Sue was to love her and feel loved in return.



Easter is a special time to rejoice and share blessings with family and friends. During this joyous season, share the warmth, beauty and wonderful spirit of spring and make a wish for new joy and promises.

Extended Easter Blessings to You,

*The Directors, Officers, and Staff of  
Pilot Grove Savings Bank.*

To show appreciation to our customers,  
we invite you to enjoy complimentary  
roast beef sandwiches & ice cream  
sundaes at our annual

### **Ice Cream Socials!**



**Tuesday, June 4, 2019**

**5:30-7:00 p.m.**

Packwood: Packwood Christian Church  
Mt. Pleasant: Faith Christian Outreach Center  
Winfield: United Methodist Church  
Ft. Madison: Holy Family Parish McAleer Hall  
Keokuk: First Christian Church

**Thursday, June 6, 2019**

**4:00-7:00 p.m.**

Donnellson: PGSB Community Room  
**5:30-7:00 p.m.**  
West Point: American Legion Hall  
Houghton: K of C Hall



## *To Catch a Thief*

*Having your identity stolen may be costly.*

Many Americans have taken steps in recent years to protect their personal information, but savvy cybercrooks have overcome some of those defenses. A 2018 Javelin Research report found identity theft hit an all-time high in 2017, affecting an estimated 16.7 million consumers. For the first time, Social Security numbers were compromised more frequently than credit card numbers.<sup>1</sup>

If you have not taken measures to protect yourself, it may be a good idea to consider your options.

**Individuals can take four basic steps to help protect themselves against identity theft.** These steps are represented by the acronym SCAM.

**S.** Be *Stingy* when giving out your personal information. Make sure the person requesting the information is on a “need-to-know” basis. For example, someone who claims to be calling from your bank does not need to know your mother’s maiden name if it is already on file with the bank.

**C.** *Check* your financial information periodically. If you get hard-copy credit card or bank statements mailed to you, consider keeping these documents in a safe, secure location. Be skeptical if it appears the financial institution missed a month. Identity thieves may try to change the address on your accounts to keep their actions hidden from you for as long as possible.

**A.** From time to time, *ask* for a copy of your credit report. This report shows bank and financial accounts in your name and may help provide evidence if someone has used your name to open another account. To obtain a report, contact any of the three major credit bureaus: Equifax, Experian, or TransUnion.

**M.** *Maintain* good records of your financial accounts and obligations. Retain your monthly bank and credit card statements, either in hard-copy or digital form. Easy access to this information may make it easier to dispute a transaction, especially if your signature has been forged.

Additionally, consider these steps. Think about guarding the information on your phone the way you protect the data on your computer: with security software, data encryption, and a password necessary for basic access. You could also choose two-factor authentication at the websites of the retailers you frequent most; this potentially gives you the same degree of protection you would get with a brokerage or bank account. You could also elect to freeze your credit report at the major credit bureaus, for a small fee.<sup>1</sup>

If your identity is stolen, you may face not only out-of-pocket financial loss, but the additional cost of trying to restore your good name. Help protect yourself by using caution when sharing your personal information and keeping an eye out for warning signs.

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### **Citations.**

1 - <https://www.cbsnews.com/news/identity-theft-hits-record-high/> [2/6/18]

### ***Welcome Back Snowbirds!***

If you are one of the lucky ones who ventures south for the winter months, we want to take the opportunity to welcome you back home!

Please consider joining us at one of our upcoming events or travels!

# Cooking for Easter Dinner!

Looking for a twist on Easter dinner this year?  
Consider this recipe for your Easter gathering!



- 2 pork tenderloins
- 1 pound bacon
- ¾ cup soy sauce
- 1 Tablespoon minced onion
- ½ teaspoon garlic salt
- 1 Tablespoon wine vinegar or white vinegar
- ¼ teaspoon salt
- Dash pepper
- ¾ cup brown sugar

Wrap tenderloins in bacon and place in a pan.

Poke holes in meat with a fork.

Combine the rest of the ingredients and stir well.

Pour remaining ingredients over meat.

Refrigerate 2-3 hours or overnight.

Bake at 300 for 1 hour or until pork reaches 145 degrees.

Let meat rest before slicing.

## 2019 Calendar of Events



*Tuesday, April 9- Spring Dinner*  
West Point Legion at 11:30am

*Wednesday, May 1- Circa '21*  
"Grumpy Old Men- The Musical"

*Tuesday, May 14- Activity Day in Donnellson*

*Tuesday, June 4 & Thursday, June 6*  
Ice Cream Socials



*Tuesday, July 9- Activity Day in Donnellson*

*Tuesday, August 13- Activity Day in Donnellson*

*Sunday, August 18- Monday, August 26*  
Alaskan Cruise

*Tuesday, September 10- Activity Day in Donnellson*

*Tuesday, October 8- Activity Day in Donnellson*



*Tuesday, November 12- Holiday Dinner*  
Packwood Christian Church

*Tuesday, November 19- Thursday, November 21*  
2 nights in Branson, MO

*Tuesday, December 3 – Holiday Dinner*  
Faith Christian Outreach Center in Mt. Pleasant



*Thursday, December 12- Old Creamery Theatre*  
"Not Another Christmas Letter, The Musical"

*\*All events are subject to change.*



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**Savings Bank**

Equal Housing Lender

Member FDIC

# Brian K. Jones and Jordan M. Sathoff

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*We seek to understand our clients and their needs, are not a "hard sell" firm, and offer top quality service and tools.*

## Services

- Retirement plans
- 401(k) rollovers
- Investment management
- Second opinion on current holdings
- Insurance and LTC

## Values

- Client-focused
- Research and data driven
- Transparent
- Honest
- Fiduciary

## Brian's Experience

- Industry experience since 2000
- Bachelor's degree in finance and management
- Master's degree in business with an emphasis in finance
- FINRA Series 7, 24, 28, 66, and 79 licenses
- Iowa life and health insurance licenses

## Jordan's Experience

- Industry experience since 2012
- Bachelor's degree in business administration from Wartburg College
- FINRA Series 7, 24, and 66
- Iowa Life & Health Insurance licenses

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## Pilot Grove Savings Bank

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### INVESTMENT SERVICES



**Brian K. Jones**



**Jordan M. Sathoff**

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## About Brian and Jordan

Brian and Jordan have been helping clients reach their financial goals since 2000 and 2012, respectively. Pilot Grove Investment Services prides itself on having the resources and technology of big firms, but the feel of your neighborly small town business.

Brian and Jordan work with Cambridge Investment Research, Inc., one of the largest and most respected independent broker-dealers, to provide the valuable tools and resources necessary to help them meet their clients' needs.

